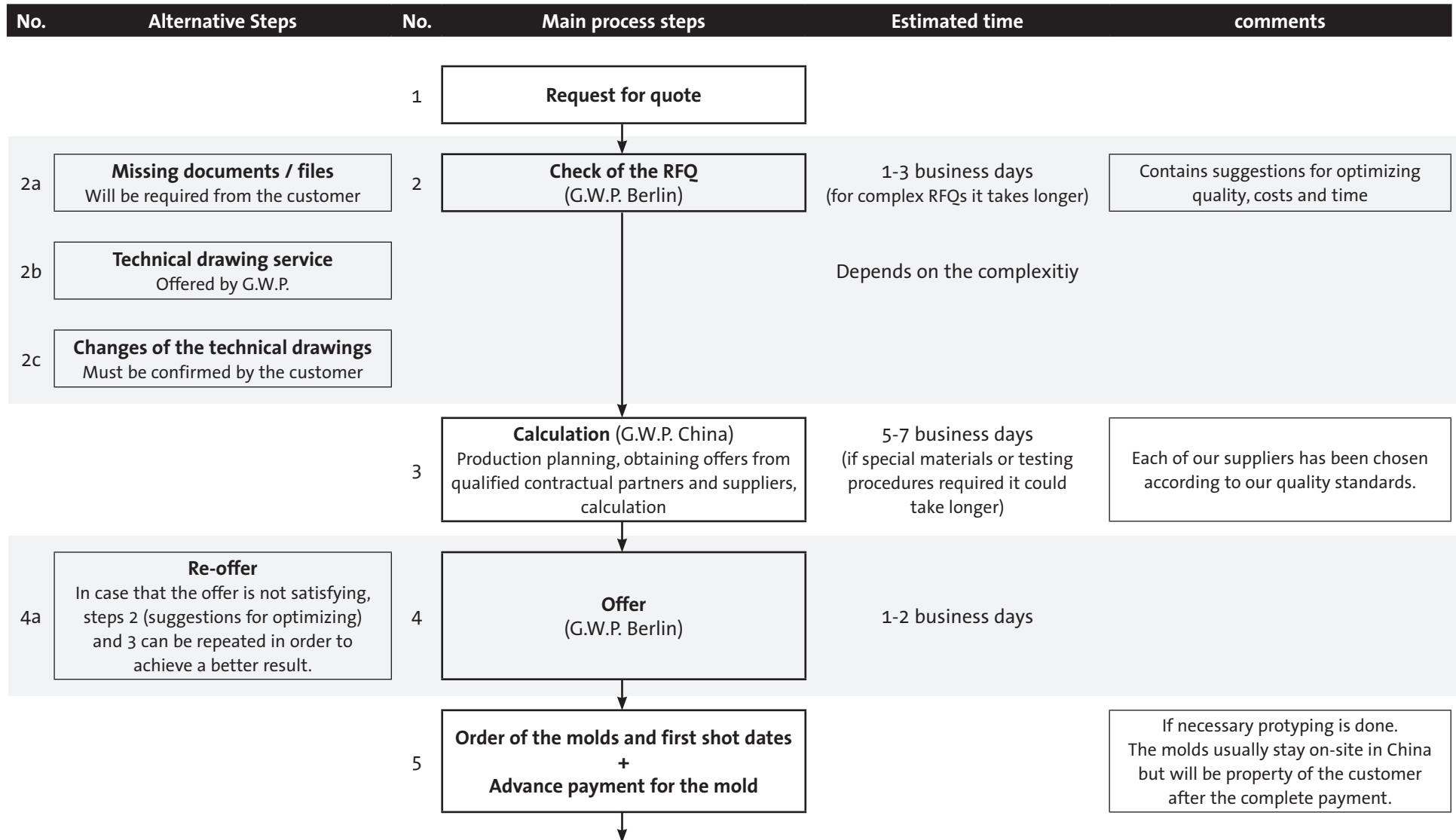


## G.W.P. AG – How-we-do-business



No.	Alternative Steps	No.	Main process steps	Estimated time	comments
		6	<p style="text-align: center;">↓</p> <div style="border: 1px solid black; padding: 5px; text-align: center;"> <b>Preparation of mold drawings</b>            (G.W.P. China)         </div>	3-5 business days	
		7	<div style="border: 1px solid black; padding: 5px; text-align: center;"> <b>Confirmation of the mold drawings by the customer</b> </div>		
		8	<div style="border: 1px solid black; padding: 5px; text-align: center;"> <b>Mold production</b>            (G.W.P. China)         </div>	30-40 business days	
		9	<div style="border: 1px solid black; padding: 5px; text-align: center;"> <b>Mold testing and production of first shot samples</b>            (G.W.P. China)         </div>	5-10 business days	
10a	<div style="border: 1px solid black; padding: 5px;"> <b>If necessary analysis of the technical problems and corrective action plan.</b>            In case that the first samples are not confirmed, G.W.P. analyses the root causes of the stated problems and sets up an action plan with corrective and preventive means.         </div>	10	<div style="border: 1px solid black; padding: 5px; text-align: center;"> <b>Shipment of the first samples including sample inspection report</b>   <b>Complete payment of the molds</b> </div>	7 business days	
		11	<div style="border: 1px solid black; padding: 5px; text-align: center;"> <b>Confirmation of the samples and order of mass production goods</b>             The customer confirms the samples and sends an official order for the first series.         </div> <p style="text-align: center;">↓</p>		



No.	Alternative Steps	No.	Main process steps	Estimated time	comments
			↓		
12			↓ <b>Mass production</b>	depends on the product and the quantity	During the production run G.W.P. supervises the production and collects data for immediate or later optimization of the production process.
13			↓ <b>Assembly of subassemblies (if required)</b>	depends on the product and the quantity	
14			↓ <b>Final quality check</b>	1 business days	
15			↓ <b>Shipment of the goods</b>		After sending out the goods, G.W.P. gives to the customer a shipment information including – if available – a tracking no. or Air way bill no.  For air freights and sea freights, G.W.P. supervises the transport and assumes the transaction of the transport until the customer's place – if desired